



Summary of Medical Staff Position Statement Regarding Pharmaceutical Representatives in the Hospital

- In general, the presence of pharmaceutical representatives in the hospital is discouraged due to the risk of biased information and potential influence on physicians and those in training.
- The Medical Staff supports the strict enforcement of the existing LVHHN Policy.
 - All pharmaceutical representatives must comply with the sign-in policy at all three sites
 - Must eliminate all trolling by pharmaceutical representatives at all sites and support any sanctions that are levied by Pharmacy
 - Enforce the requirement that all pharmaceutical representatives must provide >24hrs notice about conferences and presentations to allow Pharmacy time to attend and prepare feedback on the presentation
- Educational perspective
 - There is a need to educate residents/students/Medical Staff regarding how and when to interact with pharmaceutical representatives
 - We strongly encourage that Department Chairs facilitate the clinical pharmacists' presence at all drug related presentations and they allow sufficient time to prepare feedback on the information discussed.
- Tumor Board
 - Company pharmaceutical representatives must schedule attendance ahead of time.
 - The drug companies should not be involved in the case presentations and remain outside of the room during the meeting. They may set up a small table and greet the attendees as they enter and exit, but must vacate the premises within 15 minutes after the meeting has concluded.
- Drug Company Lunches
 - Drug company lunches are strongly discouraged within the hospital
 - If they should occur, the speakers may only discuss medications on hospital formulary
- Pharmaceutical representatives may continue to sponsor unbiased educational sessions. If there is a sponsored session, the department must provide adequate notification (minimum one business day) to Pharmacy to provide review and approval.
- This position statement does not impact equipment vendors